

LOS ANGELES EDITION

# TOP AGENT

MAGAZINE

HOW TO  
CUT DOWN  
ON DIGITAL  
DISTRACTIONS  
AND UP YOUR  
PRODUCTIVITY

COVER STORY

Area Specialist  
**ANTONIO  
PINA**

*Keeping  
in touch -*

How to Stay in Your Clients'  
Lives for the Long Haul

Business Growth Hack:  
**ABSORB YOUR  
CLIENTS' STRESS!**



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Top Agent Antonio Pina with Truline Real Estate serves the Greater Los Angeles area which is the 2nd-largest metropolitan region in the United States.

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Antonio Pina first got started in real estate during college when he worked as a leasing agent in Boston. But, his current career as a Los Angeles-based Realtor began in 2014. Antonio and his wife were attending graduate school at UCLA when they decided to put down roots in the area. He took advantage of the opportunity to be self-represented and earn the commission on their home purchase. Antonio did a lot of research in preparation

for the purchase of the couple's first home and received guidance from his colleague Sierus Erdelyi who was in the process of starting his own brokerage, Truline Realty. Soon after, Antonio completed his real estate license and started his career at Truline where he continues to work to this day.

Antonio serves the Greater Los Angeles area which is the 2nd-largest metropolitan region



in the United States. The area draws tourists and residents alike with its beautiful weather and charming beach communities like Malibu, Venice, Manhattan Beach and Santa Monica. A vibrant, urban melting pot, Los Angeles offers a rich art and cultural scene, luxury shopping, and every possible type of cuisine. Proximity to the ocean, mountains and state parks also provide natural beauty and outdoor recreation. Many people who visit the area opt to stay and make LA home.

Antonio strives to make the real estate process as stress-free as possible. Specializing in luxury Residential Single family, Condo and





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One way that Antonio sets himself apart in working with clients is by being a “One Stop Shop” with connections to professionals in every area of real estate. From lenders to inspectors and lawyers, he’s able to help facilitate all aspects of the buying and selling process.

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Multifamily home sales, Antonio works with a wide variety of clients from first-time home buyers, to clients looking to relocate, or clients looking for investment properties. Antonio stays up to date with all of the latest market trends in the Greater Los Angeles area, which makes him uniquely qualified to guide his clients to the best deals available. He is a proven negotiator; hence, Antonio will make sure you buy or sell a prospective property at the best value possible!

Antonio understands that everyone’s path to home ownership is different, so he is dedicated to providing a unique buying/selling experience to meet any and all of his clients’ needs.

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of the buying and selling process. Antonio also includes contractors and other service people such as electricians and plumbers in his network. Clients benefit from priority service with these providers when they need home repairs or remodeling services. Antonio builds strong relationships by always being accessible when his clients need help. He's committed to helping

them through all phases of the process from buying and selling to remodeling and investing.

One challenge in the Los Angeles real estate market is lack of inventory. Antonio has a plan to add houses to the market by purchasing and rehabbing properties in partnership with a local construction company. These properties



would be offered to existing clients pre-market. Antonio also has goals of working with past clients to help them purchase rental properties and build their own investment portfolios. Future plans include growing a small team and bringing family members into the real estate business. Antonio's wife Simone recently completed her real estate license and started working with him last year.

As a professional musician with a Masters in Music Performance, Antonio gives back to his community through a program that supports music access and education for elementary school students. The organization purchases instruments and sponsors instruction for 200 different programs in the Los Angeles area so that thousands of kids are able to learn the instrument of their choice, free of charge.



To learn more about Antonio Pina  
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